

WEBER BROS. PARTICIPATE IN KLONDIKE DAYS



Edmonton, Alta.—Weber Bros. Agencies recently took part in the annual Klondike Exhibition. This annual event is considered by many to be one of the west's biggest attractions. Shown above is a 25-foot statue of Klondike Mike in front of the Weber Building, the head office for the firm. Parked at the curb is a pair of antique automobiles which the firm had restored (complete with colorful models during the parade).

Edmonton began celebrating Klondike Days as an annual theme for its summer exhibition in 1963. This year is the second such celebration.

The cars are a Canary Yellow 1911 Ford T and a 1923 Rolls Royce.

BERNIER NAMED CHAIRMAN OF QUEBEC R.E. BOARD

Quebec City, P.Q.—H. F. Bernier has been named chairman of the salesmen's committee of the Quebec Real Estate Board. This is the first year that the salesmen's committee has been active. Bernier is a member of the Metropolitan Quebec Builder Association and Director of the Orientation Committee of the Jeune Chambre de Commerce Francaise of Quebec City. He is working for Marcel Fortin Inc., and has been engaged in the field of real estate for seven years.

APRIL SHAMAI RE-ELECTED CHAIRMAN OF TREB DIV.

Toronto, Ont.—E. April Shamai of Eastern & Chartered Trust Company was re-elected Chairman of The Toronto Real Estate Board Women's Division at its annual election meeting recently. Mrs. Isabell (Babs) Currie of J. Bernardi Real Estate was named Vice-Chairman.

The following were elected as members of the Executive Council of the Women's Division:

Mrs. Eva McClintock,
Mrs. Alice Rennocks,
Mrs. Florence Turner,
Miss D. Joan Warren,

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- 8 Education in Business — Gardner English
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- 16 Affiliation agreement

FEBRUARY — OPERATION OF AN OFFICE

- 4 A real estate office in a small city — H. Forster
- 6 Operating a medium size office — C. A. Fitzsimmons, FRI
- 8 The large real estate office — B. Banner, FRI
- 10 The Appraisal Institute conference
- 11 Fact finding survey

MARCH — EXPROPRIATION

- 3 New expropriation acts — I. M. Rogers, Q.C.
- 6 Rights of the expropriated owner — G. I. M. Young
- 9 OAREB 42nd annual convention
- 12 OAREB president's address — R. E. Sanderson

APRIL — SELLING SUMMER PROPERTIES

- 2 Protection Island — Frank Ney
- 4 An early start — Bunny Owen
- 5 P. J. Harvey Night — Charles Purnell
- 9 A revised survey of tariffs

MAY — REAL ESTATE ADVERTISING

- 2 Your corporate image
- 3 Effective classified advertising — A. G. Hodgins
- 6 Getting the most value from your advertising — D. B. Kirkup

JUNE — MULTI BUILDINGS

- 2 The Colonnade
- 4 Quelques aspects de la maison a logements multiples — G. C. Gagnon, FRI

- 6 A multi-unit warehouse — M. Gifford
- 6 A few aspects of multi-unit housing — G. C. Gagnon, FRI
- 8 Largest redevelopment project

- 10 Maintaining occupancy — D. S. Keast

JULY — REAL ESTATE EDUCATION

- 3 Editorial — H. McArthur, FRI
- 4 Evaluating real estate education — Prof. P. White
- 5 CIR's continuing program of education — G. Webb, FRI
- 6 Education in B.C. — H. P. Bell-Irving, FRI
- 7 Education in Alberta — Frank Johns, FRI
- 8 Education in Ontario — T. Dowling, FRI
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- 10 Real estate education in Quebec — P. La Traverse
- 11 The new CIR course

AUGUST — CAREB CONVENTION PROGRAM

- 4 Metropolis of the Maritimes
- 7 Sail the ocean blue on the Bluenose II
- 8 CAREB convention program
- 10 Registration form
- 11 The Jolly Tar welcomes you to Halifax
- 12 Welcome from the Mayor of Halifax
- 13 Bienvenue du Mayor d'Halifax
- 14 Tussel with a tenacious tuna
- 16 CIR examination results

SEPTEMBER — HOW TO INCREASE REAL ESTATE SALES

- 2 Selling houses in small cities — Albert Fish
- 4 Selling new houses — R. G. Wilson, FRI
- 6 Closing a sale — Paul O. Kost
- 7 High-Rise Apartments — John MacIlroy

OCTOBER — CAREB CONVENTION HIGHLIGHTS

- 2 The industrial — S. E. Egar
- 4 Income real estate in the investment portfolio — P. Turner
- 5 Appraised value — R. Klaasen, ARI
- 7 CAREB convention highlights

NOVEMBER — CAREB CONVENTION

- 2 Build Canada Better — P. J. Harvey, FRI
- 5 Appraisal techniques for selling — H. P. Bell-Irving, FRI
- 8 More CAREB convention news and pictures

DECEMBER — SALESMAN SECTION

- 5 A rusty tool for selection — Dr. C. N. Newstrom, Ph. D.
- 8 Qualifying and selecting new salesmen — M. S. Lamond
- 10 L'agent d'immeubles — Maurice Goulet
- 12 Parcs industriels prives ou municipaux — Real Garipey, B.A., M.A.
- 15 Commercial building security